

Message Text

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ACTION EA-10

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FM AMEMBASSY JAKARTA

TO USDOC WASHDC

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USMISSION GENEVA

UNCLAS JAKARTA 0425

E.O. 11652: N/A

TAGS: BEXP BTRA EPAP EMAE ID

SUBJECT: INDONESIAN TIMBER INDUSTRY SALES AND
PURCHASE MISSION TO THE U.S.

1. SUMMARY. REQUEST USDOC ADVICE ON CONTACTS AND
ACTIVITIES IN U.S. FOR INDONESIAN TIMBER TRADE
MISSION. END SUMMARY.

2. INDONESIAN GOVERNMENT WITH HELP OF ITC, GATT,
AND UNCTAD IS ORGANIZING GOVERNMENT-LED MISSION OF
PRIVATE TIMBER PRODUCERS WHICH WILL VISIT THE U.S.
CIRCA APRIL TO PROMOTE THE SALE OF INDONESIAN SAWN
TIMBER AND TO SOME EXTENT PLYWOOD, AND TO
INVESTIGATE EQUIPMENT OPTIONS AS THEY PRESS TO
INCREASE DEGREE OF DOMESTIC PROCESSING FOR INDONESIAN
WOOD EXPORTS.

3. MISSION WOULD LIKE IF POSSIBLE TO BEGIN U.S.
STAY WITH: (A) BRIEFING FROM APPROPRIATE U.S.
ASSOCIATION(S) ABOUT REQUIREMENTS AND PRACTICES
OF U.S. MARKET OF INTEREST TO SHIPPERS, AND
(B) ORIENTATION TO TYPES OF SAWMILLS, KILNS,
MOLDING AND PLYWOOD-MANUFACTURING EQUIPMENT
AVAILABLE IN U.S. AND APPLICATIONS FOR WHICH SUITED.
(EQUIPMENT SHOULD BE OF MODERATE TECHNICAL SOPHISTICATION:
PRINCIPAL ORGANIZER COMMENTED TO EMBOFF THAT
HIGHLY SOPHISTICATED CAPITAL-INTENSIVE EQUIPMENT
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SHOULD NOT BE PRESENTED TO INDONESIANS, BUT THAT ON

OTHER HAND PAST PURCHASES HAVE TENDED TOO MUCH IN THE OTHER DIRECTION, BURDENING INDONESIAN INDUSTRY WITH HIGH COSTS.) MEETINGS WOULD BE FOLLOWED BY CONFERENCES WITH SPECIFIC SALES PROSPECTS AND FURTHER INVESTIGATION OF EQUIPMENT OPTIONS INCLUDING VISITS TO U.S. SAWMILLS AND FACTORIES TO OBSERVE VARIOUS SORTS OF OPERATIONS.

4. MISSION WILL SPEND ABOUT THREE WEEKS IN U.S. AND CANADA. ITINEARARY INCLUDES FINAL DBRIEFING IN GENEVA, SO TRAJECTORY IS EASTBOUND FROM WEST COAST. THEY TENTATIVELY PLAN TO VISIT SAN FRANCISCO, OREGON AND WASHINGTON, VANCOUVER, B.C., CHICAGO AN GREAT LAKES AREA TO INCLUDE A STOP AT U.S. FORESTRY LABORATORIES IN WISCONSIN, AND NEW YORK AREA.

5. ORGANIZERS INQUIRE WHAT ADVICE AND ASSISTANCE WE CAN PROVIDE THE MISSION. INTIALLY, WE WOULD APPREDIATE USDOC COMMENTS SUITABILITY ITINERARY SKETCHED ABOVE AND RECOMMENDED INITIAL CONTACTS THROUGH WHICH TO ARRANGE DESIRED BRIEFINGS AND PROMOTIONAL VISIT. ORGANIZERS AKS SPECIFICALLY WHETHER CALL IN NEW ORLEANS SHOULD BE ADDED TO THE SCHEDULE OR (SUBSTITUTED FOR SOMETHING ELSE). CAN USDOC ALSO INFORM US WHAT MAJOR EXHIBITIONS OF FORESTRY, SAWMILL, AND WOOD PROCESSING MACHINERYMAY BE TAKING PLACE REMAINDER OF YEAR? (WE ARE BRINGING TO ORGANIZERS' ATTENTION INTERNATIONAL LOGGING EQUIPMENT SHOW PORTLAND 30 OCT - 1 NOV.)
NEWSOM

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